



Master of
Industrial Distribution
COLLEGE OF ENGINEERING

MID

Success Stories

AGGIE GRADUATES IN INDUSTRY

Q&A with



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MID Class 2012

HI&I Industry Manager

Brenntag Southwest

What did you like best about MID?

“Exposure to supply chain from an academic and real world learning environment.”

Were you able to implement any knowledge at work immediately?

“Yes. I was able to justify and hire a logistics coordinator to increase efficiency and reduce waste, sustainable 20K savings month to month.”

From the time you heard about the MID program, how long did it take you to decide to apply?

“I was looking for an advanced degree for about 10 years. Was looking for a program that fit my academic and career goals, and maintain a professional career.”

Did you benefit from RES Week? If so how?

“Absolutely. Res week is pivotal for MID Experience. Allows you to meet your cohort face to face and helps kick off the semesters and enhanced connectivity.”

What was your takeaways from Res Week?

“The diversity of students within MID Program - from a commercial background it was very interesting and engaging to learn from and interact with folks from different disciplines. The trip demonstrated that the level of instruction is world class. I was able to hold discussions and be on equal level with professionals abroad.”

Where was your global trip to?

“Spain and Portugal – Trane, an Ingersoll Rand Co.”



What experiences did you value from that trip?

“I was able to validate the skillsets learned about world business practice and how it differs from domestic business.”

What was your favorite aspect of the Global Class?

“Meetings with Trane in Madrid and the dinner El Botin (in business since 1725).”

What was your capstone?

"Sales force stratification."

Did you implement?

"Presented to Brenntag Leadership and processes were adopted throughout the US."

After MID, did you get any pay increases, promotions, recognition?

"Yes - I earned a promotion, and a good portion of my promotion was based on total performance enhancements implemented through MID skillsets learned."

Do you utilize skillsets on a day-to-day basis that you mastered in the MID?

"Yes, Everyday. I interface with the supply chain daily. I can talk and understand their needs to discuss business at their level which has made me more successful."



What advice would you give someone who is thinking about a master degree?

"Make sure the master degree fits your job and what you want to do. A master degree alone will not pay dividends, it has to be one that impacts your career and matches your goals and needs."

What advice would you give to someone that is entering for the MID?

"Make sure to go in with an open mind and explore other disciplines within the supply chain that you currently have limited knowledge of. Gain a holistic view of the supply chain will that allow you to see where you fit in the Supply Chain and allow you to grow."

What advice would you give someone about their capstone projects?

"When selecting a capstone, make sure that you select a topic that you are interested in and have support from steering committee (company leadership)."

If you could do anything different in the MID program, what would it be?

"I regret not getting to know more of my peers."

Have you kept in contact with any of your peers?

"Yes."



If so, is it on a professional or personal level?

“Both.”

Do you believe the curriculum was sufficient to prepare you for the next steps in your career?

“Yes - the blend of academia and real world experiences far exceeded my expectations and allowed me to be successful in future positions!”

How much time per week did you dedicate to the MID program?

“2 Hours per day.”

Did the MID program structure compliment your personal and professional lifestyle?

“YES. The MID Structure makes it possible for a working professional to balance work, school, and family life.”

If you could summarize your MID experience, now that it has been completed, how would you do so?

“For me, the MID program bridged the gap between theory and real world implementation.”





This is what success looks like.



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To learn more about the program, application requirements and information sessions, visit us at:

mid.tamu.edu